

# “Navigating a Transaction from Start to Close”

- a panel event -

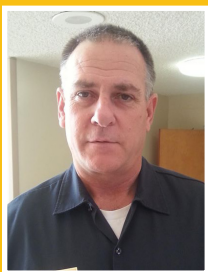
**Diana Rafeedie**  
*Vice-President / Sales*  
North American Title Company



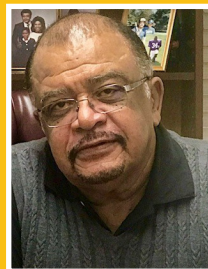
**Scott Shimamoto**  
*Senior Loan Advisor*  
Franklin Loan Center



**Kitty Ip**  
*Escrow Manager*  
Olympus Escrow



**Robert Thurman**  
*Owner*  
California Gold Coast Home  
Inspections



**Sam Wright**  
*Agency Owner*  
State Farm Insurance

**Tuesday,  
April 10, 2018  
6:00pm to 8:00pm**

**Arcadia Association of REALTORS®**  
601 S. First Avenue  
Arcadia, CA 91006

**AAR Members: FREE  
Non-Members: \$15**

Join us for a detailed look at what steps should be taken once you have already secured a signed contract with your clients. Five panel experts will lead you through the steps of what needs to happen in each industry area to get you through to the end.

*EVENT MODERATOR:*



**Frank Spencer**  
*Education Committee  
Chairman*

Register online at [www.TheAAR.com](http://www.TheAAR.com) by clicking the event name under “Upcoming Events”. For questions, call the AAR at (626) 446-2115.