ARCADIA
ASSOCIATION OF REALTORS®

LIVE TRAINING IN AAR BLDG

The AAR Education Committee presents

"Building Your Referral Pipeline Through Effective Networking"

***Instructor:* Steve Heroux**, *Co-Founder / President, Next Level Sales Coaching*

Thursday, February 15, 2018

8:30am to 10:00am

Continental breakfast sponsored by Jeanine Brown (626) 538-1868

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Arcadia Association of REALTORS®
601 S. First Ave.
Arcadia, CA 91006

AAR Members: **$25**
Non-Members: **$39**

Are you doing the right work to get clients? Did you underestimate how much work is involved with getting clients? Have you ever considered paying for leads? Steve Heroux will fundamentally help you rethink how you network by sharing real, actionable methods for connecting with people on a deeper and more personal level and building long-lasting credibility.

As an accomplished sales professional and sales leader, Steve Heroux delivers a powerful transformational sales message. His ability to engage audiences with his knowledge, experience, and cutting-edge content is even more enjoyable when you hear it through his witty and spot-on delivery style. Steve adds to his speaking platform an amazing ability to coach both seasoned sales professionals as well as the newest slaes person, both on and off stage. After more than 20 years of success in sales and sales management, his achievement in the field of professional selling are rarely matched. He realized his ultimate calling was to share with others how they can achieve their goals and dreams in the sales industry.

Register online at www.TheAAR.com by clicking the event name under "Upcoming Events". For questions, call the AAR at (626) 446-2115.

www.TheAAR.com | 601 S. First Ave. Arcadia, CA 91006 | 626-446-2115 | Fx. 626-446-4072