

The AAR Commercial/Investment Committee presents

“Land 101: Understanding the Land Buying Process”

Presenter: Mike Vachani, Provenio Realty and Investment

- a Commercial Networking & Education Session -

Thursday, January 11, 2018
9:00am to 3:00pm



Mike Vachani

President/Managing Broker
Provenio Realty and
Investment

Arcadia Association of REALTORS®
601 S. First Ave.
Arcadia, CA 91006
(and via Facebook Live)

Light lunch sponsored by



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Attendance: FREE, but you must register

Join us to learn about:

- Land Buyer's Checklist
- The Do's and Don'ts of Land Acquisition
- Land Buying Tools for Success
- How to Look at Land and Analyze its Potential
- Understand the General Plan and Zoning Map
- Conducting Due Diligence
- Hiring the Right Vendors
- Dealing with the city, county, and state

This networking and education session is open to AAR Affiliates only and REALTORS® who are current members of any REALTOR® Association. At the beginning of this session, attendees are able to pitch their properties, wants, and needs. Please bring 50 flyers of your properties. We look forward to having you join us!



Register online at www.TheAAR.com by clicking the event name under “Upcoming Events”. For questions, call the AAR at (626) 446-2115.

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